

# Curriculum Vitae

**Name** Giordano  
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**Date and place of birth:** 23/10/1974, Latina - Italy  
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## **Fields of Interest**

International Trade, Regional and Urban Economics, Applied Micro-econometrics.

## **Current Position**

Professor in International Trade, Department of Economics, University of Sussex

## **Previous Positions**

Professor in International Trade, Surrey Business School, University of Surrey, 2013-2015  
Lecturer in Economic Geography, Department of Geography and Environment, LSE, 2009-2013  
National Bank of Belgium research associate, 2008-2010  
FNRS Post-Doctoral Fellow at CORE-UCL, 2005-2008  
Post Doctoral Fellow at the University of Bologna, 2004-2005

## **Affiliations**

Centre for Economic policy Research (CEPR), UK. Centre for Economic Performance at the LSE (CEP), UK. Center for Economic Studies and the Ifo Institute (CESifo), Germany.

## **Editorial Activity**

Member of the editorial board of the Journal of Economic Geography

## **Graduate Studies**

**September 2001:** CORE-UCL (Université Catholique de Louvain), Belgium  
Master of Arts in Economics

**December 2004:** CORE-UCL (Université Catholique de Louvain), Belgium  
Ph.D. in Economics. Thesis supervisor: Jacques Thisse. Title “Essays in Spatial Economics”

## **Spoken Languages:**

Italian (mother tongue) English (fluent), French (fluent)

## **Past teaching experience:**

- 2002:** University of Bari, Italy  
Teaching Assistant: Macroeconomics, Master on European Studies.
- 2003:** Université Catholique de Louvain, Belgium  
Teaching Assistant: Advanced Microeconomics, Master of Arts in Economics
- 2004:** University of Bologna, Italy  
Teaching Assistant: International and Macroeconomics, Undergraduate
- 2005:** Université Catholique de Louvain, Belgium  
Teaching Assistant: Regional Economics, Undergraduate
- 2006:** University of Toronto, Canada  
Professor: Urban Economics, Undergraduate
- 2007:** Université Catholique de Louvain, Belgium  
Professor: International Economics, Graduate
- 2009 to 2013:** LSE, UK  
Professor: Urban and International Economics, Economics of European Integration, Undergraduate
- 2013 to 2015:** University of Surrey, UK  
Professor: International Economics, Undergraduate and Postgraduate

## **Visiting of some length:**

- 2006:** Paris School of Economics, France, from June to July.
- 2006:** University of Toronto, Canada, from September to December.
- 2008:** National Bank of Portugal, Portugal, July.
- 2008:** Nihon University, Japan, August.
- 2009:** National Bank of Portugal, Portugal, June.
- 2010:** UQAM, Canada, September.

## **Refereeing Activity:**

American Economic Review, American Economic Journal: Economic Policy, Annales d'Economie et de Statistique, B.E. Journals in Economic Analysis & Policy, Canadian Journal of Economics, Economic Journal, Economic Letters, Economica, Economie Internationale, European Journal of Political Economy, Journal of Applied Econometrics, Journal of Common Market Studies, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Geography, Journal of Economics, Journal of International Economics, Journal of Regional Science, Journal of Urban Economics, Recherches Economiques de Louvain, Regional Science and

Urban Economics, Regional Studies, Review of Economic Studies, Review of Urban and Regional Development Studies, Quantitative Economics, Quarterly Journal of Economics, The Manchester School, Urban Studies.

## **Prizes:**

Highly cited author award from Elsevier for one of the 10 most cited papers in the Journal of Urban Economics during 2004-2008.

Robert Mundell prize for the best article in the Canadian Journal of Economics by a young economist in 2009

Prêmio Haralambos Simeonidis 2016 for the article “Institutions and Export Dynamics”

## **Published Papers:**

### **Spatial Frictions**

(joint with Kristian Behrens, Yasusada Murata and Jens Suedekum).

*Journal of Urban Economics, 2017, Vol. 97(1), pp. 40-70.*

### **Service Trade and Occupational Tasks: An Empirical Investigation**

(joint with with Andrea Ariu)

*The World Economy, forthcoming.*

### **Institutions and Export Dynamics**

(joint with Luis Araujo and Emanuel Ornelas)

*Journal of International Economics, 2016, Vol. 98(1), pp. 2–20.*

### **Trade, wages and productivity**

(joint with Kristian Behrens, Yasusada Murata and Jens Südekum).

*International Economic Review, 2014, Vol. 55(4), pp. 1305-1348.*

### **Managers’ Mobility, Trade Performance and Wages**

(joint with Luca David Opromolla)

*Journal of International Economics, 2014, Vol. 94(1), pp. 85-101.*

### **Import competition from and outsourcing to China: a curse or blessing for firms?**

(joint with Linke Zhu)

*Journal of International Economics, 2013, Vol. 89(1), pp. 202-215.*

### **The Determinants of Intra-Firm Trade: Evidence from French Firms**

(joint with Gregory Corcos, Delphine Irac and Thierry Verdier)

*The Review of Economics and Statistics, 2013, Vol. 95(3), pp 825-838*

### **Trade crisis? What trade crisis?**

(joint with Kristian Behrens and Gregory Corcos)

*The Review of Economics and Statistics, 2013, Vol. 95(2) Pages 702-709*

### **Productivity and Firm Selection: Quantifying the new Gains from Trade**

(joint with Gregory Corcos, Massimo Del Gatto and Gianmarco Ottaviano)

*The Economic Journal, 2012, Vol. 122(561), pp. 754-798*

### **The Resistible Decline of European Science**

(joint with Luc Bauwens and Jacques Thisse)

*Recherches Economiques de Louvain, 2011, Vol 77(4), pp 5-31*

### **The Spatial Sorting and Matching of Skills and Firms**

(joint with Paolo Naticchioni)

*Canadian Journal of Economics, 2009, Vol 42(1), pp 28-55*

### **Concentration, Agglomeration and the Size of Plants**

(joint with Miren Lafourcade)

*Regional Science and Urban Economics, 2007, Vol. 37(1), pp 46-68*

### **Advertising and endogenous exit in a differentiated duopoly**

(joint with Andrea Mantovani)

*Recherches Economiques de Louvain, 2006, Vol. 72(1), pag. 19-48*

### **Spatial Externalities and Empirical Analysis: The case of Italy**

*Journal of Urban Economics, 2004, Vol. 56(1), pag. 97-118*

## **Chapters in Books:**

### **Input–Output Linkages, Proximity to Final Demand and the Location of Manufacturing Industries**

*'Geography, Institutions and Regional Economic Performance' edited by Riccardo Crescenzi and Marco Percoco. Springer (2012)*

### **Economic Integration and Industry Reallocations: Some Theory with Number**

(joint with Kristian Behrens and Gianmarco Ottaviano)

*'International Handbook on the Economics of Integration' edited by Miroslav Jovanovic. Edward Elgar Publishing Ltd (2010)*

## **Revise and Re-submit**

## **Working papers**

### **Productivity and Organization in Portuguese Firms**

with Lorenzo Caliendo, Luca David Opromolla, and Esteban Rossi-Hansberg. CEPR DP 10993.

### **Unraveling Firms: Demand, Productivity and Markups Heterogeneity**

with Emanuele Forlani, Ralf Martin, and Mirabelle Muuls. CEPR DP 11058.

### **Distorted Monopolistic Competition**

with Kristian Behrens, Yasusada Murata and Jens Sudekum. CEPR DP 11642.

### **The Diffusion of Knowledge via Managers' Mobility**

with Luca David Opromolla and Alessandro Sforza.. CEPR DP 11706.

## **Work in Progress**

### **On the Complementarities between Trade in Goods and Trade in Services**

with Andrea Ariu, Greggory Corcos and Holger Breinlich

### **Dream Jobs**

with Luca David Opromolla and Gianmarco Ottaviano.

### **On the Lumpiness of Space**

with Kristian Behrens

### **The productivity advantage of cities: quantity, quality, markups and scale.**

with Nick Jacob

### **Disentangling the UK revenue productivity puzzle: quantity, quality or markups?**

with Nick Jacob

### **The Impact of International Trade on the Composition of Employment in Brazilian Manufacturing Firms**

with Daniel Lederman, Rafael Proença and Joana Silva

## **Advisory and consulting activities**

European Central Bank (ECB): “The Drivers of Revenue Productivity: A new Decomposition Analysis with firm-level data” (2016).

International Trade Centre (ITC): A non-technical version of the report “EXPORT PROMOTION: WHAT WORKS?” (2015).

United Kingdom Trade and Investment (UKTI): “The impact of UK Trade and Investment export services on the value of goods exported by businesses using the services” (2015).

United Kingdom Trade and Investment (UKTI): “INVESTIGATION INTO EXTENSIVE AND INTENSIVE MARGINS OF GROWTH IN THE VALUE OF UK EXPORTS AND THE ROLE OF SME EXPORTERS” (2014).

United Kingdom Trade and Investment (UKTI): “Gaining further understanding of the factors which influence export engagement among UK SMEs” (2013).

Department for Business, Innovation, and Skills (BIS): “How can the UK focus on steps in the value chain that really add value?” (2012)

United Kingdom Trade and Investment (UKTI): “Intellectual property, overseas sales, and the impact of UKTI assistance in entering new overseas markets” (2012).

United Kingdom Trade and Investment (UKTI): “Secondary Analysis Of Data From UKTI Performance And Impact Monitoring Survey (PIMS)” (2011).

Spatial Economics Research Centre (SERC): "Strengthening Economic Linkages between Leeds and Manchester: Feasibility and Implications" (2009).

## **Grants**

FP7 project "Productivity, Non-Tariff Measures and Openness", SSH.2013.4.3-3, 2014-2018

Project (PTDC/EGE-ECO/122115/2010). FCT (Fundação para a Ciência e a Tecnologia), Portugal, 2012-2015.

## **PhD Students**

Main advisor: Andrea Ariu, Université Catholique de Louvain, PhD April 2014.

ChinChih Chen, LSE, PhD March 2014.

Nick Jacob, University of Sussex, PhD Expected September 2019

Alessandro Sforza, LSE, PhD Expected December 2017

Co-advisor: Ana Maria Diaz, Université Catholique de Louvain, PhD in 2010

Emanuele Forlani, Université Catholique de Louvain, PhD in 2011

Jean-Francois Maystadt, Université Catholique de Louvain, PhD in 2009

## **Recent Presentations at Conferences and Seminars:**

Economics Seminar, Department of Economics, University of Bologna: Bologna (Italy), December 2016

Fifth CEPR Workshop on Incentives, Management and Organisation (IMO): Munich (Germany), September 2016

Conference on Labor Markets: Growth, productivity and Inequality: Madrid (Spain), June 2016

DICE research seminar: Düsseldorf (Germany), May 2017

Royal Economic Society Conference: Falmer (UK), March 2106

CESifo Area Conference on Applied Microeconomics: Munich (Germany), March 2106

Internal seminar, Department of Economics, University of Sussex: Falmer (UK), November 2105

Economics seminar, Department of Applied Economics, UAB: Barcelona (Spain), October 2105

CES seminar, CESifo: Munich (Germany), October 2105

(Ce)<sup>2</sup> Workshop: Warsaw (Poland), July 2015

CompNet Network Final Conference at the ECB: Frankfurt (Germany), June 2015

Applied Micro group, School of Economics at University of Surrey: Guildford (UK), April 2015

Center for Market Studies and Spatial Economics at HSE: St Petersburg (Russia), December 2014

Competition and Market Authority: London (UK), October 2014

4<sup>th</sup> UW-UIBE International Trade Workshop: Beijing (CN), May 2014

GEP Seminar, University of Nottingham: Nottingham (UK), February 2014

UKTI Conference on Export Promotion: London (UK), January 2014

Economics Workshop, University of Rome "La Sapienza": Rome (IT), January 2014

International Trade Workshop at University of Essex: Colchester (UK), December 2013

UKTI Conference on Export Growth: London (UK), June 2013  
Workshop "International Trade and Development": Rotterdam (NL), May 2013  
Paris Trade Seminar, Sciences-po: Paris (FR), June 2012  
IEB Conference: Barcelona (ES), June 2012  
RES Conference: Cambridge (UK), March 2012  
SERC seminar, LSE-CEP: London (UK), February 2012.  
TASKS2 Conference: Bonn (DE), January 2012  
ERSA Conference-UEA Meeting: Barcelona (ES), September 2011  
Conference on Globalization and Labor Market Outcomes: Geneva (CH), June 2011  
Economic Seminar of the Central European University: Budapest (HU), June 2011  
Banco de Portugal Conference on Labor Markets: Porto (PT), June 2011  
CEP conference: Brighton (UK), May 2011.  
CEPII-PSE Conference on Quality and Trade: Paris (FR), April 2011.  
CEP international trade seminar: London (UK), November 2010  
University of Nottingham international trade seminar: Nottingham (UK), November 2010  
EIIT Conference: Chicago (US), October 2010  
CURE Conference: Princeton (US), October 2010  
NBB bi-annual conference: Brussels (Belgium), October 2010  
ETSG conference: Lausanne (Switzerland), September 2010  
UQAM international trade seminar: Montreal (Canada), September 2010  
Workshop "Trade Policy Analysis" (CEPII-PSE): Paris (France), July 2010  
ERWIT-CEPR conference: Rome (Italy), June 2010  
Conference in honor of Jacques Thisse: Louvain-la-Neuve (Belgium), May 2010  
CEP international trade seminar: London (UK), May 2010  
SERC seminar, LSE-CEP: London (UK), March 2010.  
Economic Seminar, University of Swansea: Swansea (UK), February 2010  
Economic seminar, University of Strathclyde: Glasgow (UK), September 2009  
Conference on Heterogeneous Firms in International Trade: Venice (Italy), July (2009)  
CEP Conference: Brighton (UK), May 2009  
Economic Seminar, University of Bourgogne; Dijon (France), April 2009  
Economic Geography Conference, University of Passau: Passau (Germany), December 2008  
International Workshop in Economic Geography, Universidad Autonoma: Barcelona (Spain), June 2008  
ERWIT-CEPR conference, University of St Gallen: Appenzell (Switzerland), June 2008  
Economics Seminar, NHH: Bergen (Norway), May 2008  
CARIS Conference, University of Sussex: Brighton (UK), May 2008  
FIRB project conference, University of Milan: Milan (Italy), February 2008  
Seminaire CREUSET, Université Jean Monnet: St-Etienne (France), January 2008