

# CV Ingo Borchert

## Contact Details:

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## Areas of Expertise

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International trade with particular focus on

- ▷ International integration of goods and services markets
- ▷ Effect of trade policy on investment patterns and goods trade flows
- ▷ Trade costs and structural gravity modelling.

Co-creator of the World Bank Services Trade Restrictions Database, now jointly published with World Trade Organisation.

## Employment

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01/2012 – present      **University of Sussex**, Department of Economics  
Lecturer in Economics

07/2008 – 12/2011    **The World Bank**, Development Research Group  
Consultant and Economist, DECTI Trade and International Integration

## Publications

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Borchert, Ingo and Yoto V. Yotov (2017), Distance, Globalization, and International Trade, *Economics Letters*, accepted.

Bertho, Fabien, Ingo Borchert and Aaditya Mattoo (2016), The Trade Reducing Effects of Restrictions on Liner Shipping, *Journal of Comparative Economics* 44(2), pp. 231-242. DOI: 10.1016/j.jce.2016.03.001.

Barattieri, Alessandro, Ingo Borchert and Aaditya Mattoo (2016), Cross-Border Mergers and Acquisitions in Services: The Role of Policy and Industrial Structure, *Canadian Journal of Economics* 49(4), November, pp. 1470-1501. DOI: 10.1111/caje.12241.

Borchert, Ingo, Batshur Gootiiz, Arti Grover and Aaditya Mattoo (2016), Services Trade Protection and Economic Isolation, *World Economy*, DOI: 10.1111/twec.12327.

Borchert, Ingo, Batshur Gootiiz and Aaditya Mattoo (2014), Policy Barriers to International Trade in Services: Evidence from a New Database, *World Bank Economic Review* 28(1), pp. 162-188.

Borchert, Ingo, Batshur Gootiiz and Aaditya Mattoo (2011), *Services in Doha: What's on the Table?*, Chap. 5 in: Will Martin and Aaditya Mattoo (eds.), *Unfinished Business? The WTO's Doha Agenda*, London: CEPR and World Bank, pp. 115-143.

Borchert, Ingo and Aaditya Mattoo (2011), *Services trade – The collapse that wasn't*, Chap. 17 in: Richard Baldwin (ed.), *The Great Trade Collapse: Causes, Consequences and Prospects*, Centre for Economic Policy Research (VoxEU.Org Books), pp. 151-158.

Borchert, Ingo and Aaditya Mattoo (2010), The Crisis-Resilience of Services Trade, *The Service Industries Journal* 30(14), pp. 1-20.

Media coverage of working paper version: *The Economist* (online July 2, print July 23), *Financial Times* (May 5), *Times of India* (April 26), *Wall Street Journal Blog* (April 15).

## Publications --- (continued)

- Borchert, Ingo and Aaditya Mattoo (2010), *Is the Crisis Provoking Protection in Services?*, Chap. 19 in: Evenett, Simon J., Bernard M. Hoekman and Olivier Cattaneo (eds.), *Effective Crisis Response and Openness: Implications for the Trading System*, London: CEPR and World Bank, pp. 345-362.
- Borchert, Ingo (2009), Trade Diversion under Selective Preferential Market Access, *Canadian Journal of Economics* 42(4), pp. 1390-1410.

## Other publications ---

- “Services Trade in the UK: What is at Stake?” UK Trade Policy Observatory Briefing Paper 6, November 2016.  
<https://www.sussex.ac.uk/webteam/gateway/file.php?name=briefing-paper-6-final.pdf&site=18>
- “The WTO: A Safety Net for a Post-Brexit UK Trade Policy?” UK Trade Policy Observatory Briefing Paper 1, joint authorship, July 2016.
- “Shedding some light on dark matter: Trade costs in services” VoxEU, joint with J.E.Anderson, A.Mattoo and Y.Yotov, 21 Oct 2015.
- Book review: “Global Trade in Services – Fear, Facts, and Offshoring” by J. Bradford Jensen, *World Trade Review* 12(1), 2013, pp. 114-117.
- The Services Trade Restrictions Database (2012)
- Available at <http://data.worldbank.org/data-catalog/services-trade-restrictions>
  - The Database provides information on applied services trade policies across 103 countries, 18 services sectors and key modes of service supply. It contains qualitative policy information as well as a quantification of applied measures’ restrictiveness. It has been discussed at the WTO Council on Trade in Services and the European Commission.
  - Documentation: Borchert, Gootiiz and Mattoo (2012), “*Guide to the Services Trade Restrictions Database*”, WB Policy Research Working Paper No. 6108.
- “Landlocked or Policy-locked?” VoxEU, joint with A.Mattoo, B.Gootiiz and A.Grover, 29 Nov 2012.
- “The first global services trade restrictions database.” VoxEU, joint with A.Mattoo and B.Gootiiz, 17 July 2012.
- “Services trade – The collapse that wasn’t.” VoxEU, joint with A.Mattoo, 27 Nov 2009.

## Research Funding ---

- 2016-17 Project “UK firms, International Integration, and Servicification”, jointly funded by ONS and BEIS (£82k), Co-Investigator.
- 2014-15 Project “UK firms and Global Value Chains”, jointly funded by ONS and DBIS (£13k), Co-Investigator.

## Education ---

- 2008 **Ph.D. in Economics**, University of St.Gallen, Switzerland  
Thesis: “Essays on Market Access and Export Product Variety”  
PhD Program at ‘Study Center Gerzensee’, Swiss National Bank
- 2002 **M.A. in Economics**, University of St.Gallen, Switzerland (grade: ‘licentiatus oeconomiae’)
- 1998 **Diploma** in Business Administration and Banking, Vocational College Villingen-Schwenningen, Germany