# Curriculum Vitae – Michael Gasiorek

**NATIONALITY: UK British** 

**EDUCATION** 

1993 PhD Economics University of Southampton, UK.

> 1987 MA Economics University of Toronto, Canada.

### MEMBERSHIP OF PROFESSIONAL ASSOCIATIONS

1988-1991: Research Fellow, Universities of Southampton and Sussex

#### **OTHER TRAINING**

- Many years of experience in the design and management of international research programmes.
- Experience of collaboration with government officials and key international organisations (World Bank, OECD, UNCTAD, OIC, AfDB, EU Commission, DFID)
- Commercial knowledge and skills arising from running InterAnalysis, including strategic planning, allocation of human and financial resources

COUNTRIES OF WORK EXPERIENCE: Caribbean, East Africa, EU, Gambia, India, Indonesia, Nigeria, Pakistan, UK

### **LANGUAGES**

	<u>Speaking</u>	<u>Reading</u>	<u>Writing</u>
English	Native (Fluent)	Native (Fluent)	Native (Fluent)
French	Fluent	Confident	Confident
Polish	Confident	Confident	Confident

### **EMPLOYMENT RECORD**

From-To: 1991 - present

> Employer: University of Sussex, Department of Economics

Positions Held: Senior Lecturer

Responsibilities: Teaching, research, supervision, project management,

administration

From-To: 2009-present Employer: InterAnalysis

Positions Held: Co-founder and Managing Director of InterAnalysis Ltd Responsibilities: Management, coordinating and delivering projects

2009-2012 From-To:

Employer: University of Sussex,

Positions Held: Director and co-founder of the Centre for the Analysis of

Regional Integration at Sussex

Responsibilities: Running the research centre, managing research

projects, organising conferences

Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned

Name of project Enhancing India's participation in Global Value Chains.

Year 2014 Location Delhi, UK

Client FCO/BHC Prosperity Fund

Position held Project manager and trainer

Activities performed Training and project

Name of project Economic integration in South-East Asia

Year 2010 Location UK

Client DG Trade, European Commission

Main project features Assessing the gains from closer economic integration in S.E. Asisa

Position held Project Leader

Activities performed Project direction, research.

Name of project Trade Policy Capacity Building

Year 2010-2016

Location Various countries globally including India

Client Various

Main project features Using TradeSift software to help train national and international trade

organisations and governments on analysing regional trade policy and

regionalism. Some projects also included CGE, PE training.

Position held Project Leader/ Senior Trainer and Expert Activities performed Leading and training workshop attendees.

## **PUBLICATIONS**

Dalgic, B., Fazlioglu, B., & Gasiorek, M., (2015) Costs of trade and self-selection into exporting and importing: The case of Turkish manufacturing Firms, Economics E-journal

Cirera, X., Foliano, F., Gasiorek, M., (2015), "The impact of GSP on developing country exports to the EU", forthcoming in Empirical Economics

Bottini, N. & Gasiorek, M., (2014), "Young, Small and Export Oriented – The Moroccan Winners" in *Innovation, Globalization and Firm Dynamics: Lessons for Enterprise Policy,* Ferragina, Taymaz and Ilmaz, ed., Routledge.

Gasiorek, M., ed (2013), "The Arab Spring: Implications for Economic Integration", CEPR/Femise volume.

Augier, P., Dovis, M., and Gasiorek, M., (2012), The business environment and Moroccan firm productivity, Economics of Transition,

Gasiorek, M and Holmes, P, (2010), Globalisation and Deep Integration, in *Product Market Integration: A Multifaceted Approach*, Guimaraes, M. H. and Faria, A. P. ed. International Business and Management Volume 26, Emerald Publishing.

Augier, P., Gasiorek, M., and Lai-Tong, C. (2009), "Relaxing rules of origin: Or can those PECS be flexed", refereed conference paper, *Multilateralising Regionalism*, R.Baldwin and P.Low ed., Cambridge University Press.

Gasiorek., M., Winters., L.A. & Robinson., (2008), International Trade and the Bottom Billion: Designing the Helping Hand IDS In Focus 3.11

Augier, P., Gasiorek, M., and Lai-Tong, C. (2005), "The impact of rules of origin on trade flows", *Economic Policy* (July 2005).

Gasiorek, M, & Winters, L.A.W. (2004b), "What role for the EPAs in the Caribbean", *World Economy*, September, pp 1421-1427.

Gasiorek, M et.al. (2004), "The impact of a single currency in Europe on product markets: Theory and Evidence", in *European Integration and the functioning of Product Markets*, Edward Elgar, Ch.2, pp.17-60.

Augier, P. & Gasiorek, M (2003a), "The welfare implications of the liberalisation of trade between the EU and Southern Mediterranean". *Applied Economics*, pp.1171-1190

Gasiorek, M et.al. (2002a), "EMU and the Integration of European Product Markets" in *The European Economy*. Special Report. No. 2. 2002. Office for Official Publications of the EC.

Gasiorek, M., Smith, A., Venables, A. (2002c), "The accession of the UK to the EC – a welfare analysis", *Journal of Common Market Studies*, Vo..40, No.3, pp.425-447.

Allen, C., Gasiorek, M., & Smith, A (1998a), "The Competition Effects of the Single Market", *Economic Policy*, October. pp.441-485.

Gasiorek (1997a), "Trade Liberalisation and the Distribution of the Welfare Gains" *Annales d'Economie et de Statistiques*, no.47

Gasiorek, M., Smith, A., Venables, A. (1992a), "1992: Trade and Welfare; A General Equilibrium Model", in A. Winters ed. *Trade Flows and Trade Policy after 1992*, Cambridge. Also appeared as CEPR discussion paper no. 672.

Gasiorek, M., Smith, A., Venables, A. (1991), "Completing the Internal Market in the EC: factor demands and comparative advantage", in A. Winters, & A. Venables (eds) *European Integration: Trade and Industry*, Cambridge University Press, Cambridge.

Gasiorek, M., Smith, A., Venables, A. (1989), "Tariffs, Subsidies and Retaliation", *European Economic Review*, 33, 480-489.